### MEDIA PLANNING GUIDE

DOGS CATS HORSES VETERINARY











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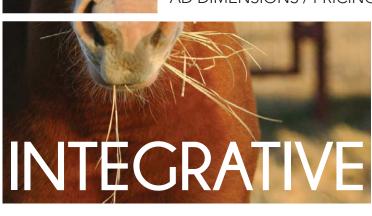
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#### **INTRODUCING REDSTONE MEDIA GROUP...**

The experts in reaching the natural pet, equine and veterinary markets.



# RMG PUBLICATIONS ARE ENJOYED BY OVER 2 MILLION READERS PER YEAR

We live it... we breathe it... we help you navigate it! Since 1999, Redstone Media Group (RMG) has been the foremost resource in the natural and integrative pet and equine markets.

We lead the way in providing effective media solutions in this lucrative and fastest growing segment of the industry!

As the publisher of North America's leading health and wellness magazines for pets and horses, RMG empowers people and veterinarians to help animals live long and healthy lives. Consumers, breeders, groomers, veterinarians, vet technicians, integrative practitioners and distributors turn to our publications for information on health-related issues, natural products, integrative services, leading therapies, and much more.

#### REDSTONE TAPS INTO THE MOST LUCRATIVE AND FASTEST GROWING SEGMENT OF THE PET INDUSTRY

Our publications are available throughout North America by print or digital subscription. They are also available on major newsstands, in health food stores, pet product retailers and veterinary offices. We are also available direct to consumers via tradeshows, pet product distrubutors and our network of regional ambassadors.

Over the years, RMG has earned an industry-wide reputation for delivering respected, leading edge editorial from North America's foremost experts. Our readers love what we do and trust us to provide them with quality information and education. So what does this mean to you?

Simply put, our reputation for quality is transferred by association to you, our advertising partner, which helps you build awareness and ultimately, drive sales.

#### LOVED, RESPECTED AND TRUSTED FOR OUR LEADING EDGE, AWARD-WINNING CONTENT



RedstoneMediaGroup.com 2017 Media Kit 3

## Anima WELLNESS

AnimalWellnessMagazine.com



#### READER DEMOGRAPHIC SURVEY HIGHLIGHTS - 2016

SURVEY HIGH	ILIGH15 - 2016
Female Male Median Age Median Household Ir College Graduates Home Owners Married	94% 6% 39 come \$80,650 75% 82% 67%
Services Used Holistic Treatments Behavior/Training Boarding Integrative Vet Cremation Pet Friendly Travel	90% 75% 86% 83% 93% 89%
Type of Animals Dogs Cats	100% 85%
Products purchase Natural Foods Supplements Organic Treats Clothing Jewelry Pet Insurance Natural Flea/Tick Bio-degradable Groc Gentle Training Educational Books Facebook Twitter	100% 95% 95% 79% 59% 22% 98%

Animal Wellness is North America's top natural health and lifestyle magazine for dogs and cats, with a readership of over one million every year. AW features articles by some of the most renowned experts in the pet industry, with topics ranging from diet and health related issues, to articles on training, fitness and emotional well being. Readers also enjoy our new product features and Holiday Gift guides. This lively, educational and highly respected bi-monthly publication, which is typically read by the "Whole Foods crowd", provides savvy consumers with everything they need to know to make the best choices for their animal companions.

THE SCOO

We educate pet owners to help their animal companions live a longer, healthier and more enjoyable life

#### **DISTRIBUTION**

Total Readership/issue

Print 150,000 US 25,000 CDN Digital 85,800 US 28,638 CDN

Print Magazines Distributed 60,000 US 10,000 CDN

Digital Magazines & Apps Distributed 28,700 US 11,455 CDN

_	
Subscriptions	36%
Newsstand	29%
Pet Supply Stores	14%
Veterinarians	7%
Consumer shows	7%
Animal Rescues	7%



#### **SOCIAL MEDIA & DIGITAL PROGRAM**

Animal Wellness hits the target offering exceptional ways to engage your potential customers. Each program is custom created for our clients to ensure that we meet your expectations and budget. See page 14.

#### **Programs Offered**

- Email blasts Video Services
- FacebookEmbedded ProductETraining
- Contests
- Blogs
- Twitter

#### Targeted E-Databases

Opt in E-Newsletter: 150,000 US 50,000 CDN

#### Facebook

Animal Wellness Followers: 500,000 Maximum Reach: 11 Million

\*Information is projected as of June 2016. For additional or updated information please contact your RMG media representative.

Sizes	# of Issues Per Year		
Covers (4 -color)	1x	3x	6x
Outside Back	\$ 6,000	\$ 5,400	\$ 5,100
Inside Front or back	\$ 4,875	\$ 4,390	\$ 4,145
Inside (4-color)	1x	3x	6x
Double page spread	\$ 6,900	\$ 6,210	\$ 5,865
Full page bleed	\$ 3,995	\$ 3,515	\$ 3,330
2/3 page	\$ 3,105	\$ 2,830	\$ 2,635
1/2 page island	\$ 2,820	\$ 2,565	\$ 2,320
1/2 page v/h	\$ 2,700	\$ 2,335	\$ 2,200
1/3 page v/h	\$ 1,900	\$ 1,715	\$ 1,615
1/4 page v	\$ 1,380	\$ 1,240	\$ 1,175
1/6 page v	\$ 1,035	\$ 930	\$ 885
Marketplace	1x	3x	6x
1/10 page color	\$ 405	\$ 360	\$ 345
1/5 page color	\$ 795	\$ 720	\$ 680
Special Ad Feature	\$ 495 F	Per Issue	

Please refer to the Editorial Calendar for the Editorial Feature for that issue. 50 words of description and product picture.

#### **CLASSIFIED RATES**

Prices based on bi-monthly print insertions

Sizes	# of Issues Per Year		
	1x	3x	6x
30 words of text	\$45.00	\$40.00	\$38.00
Each extra word	\$ 1.10		

#### WRG - WELLNESS RESOURCE GUIDE RATES

Annual Prices based on 6 issues

Sizes	Annual Rate
1/24th listing (text)	\$ 429/yr
1/24th box ad (2.125" x 1")	\$ 499/yr
1/12th box ad (2.125" x 2")	\$ 799/yr
1/8th box ad (2.125" x 3")	\$ 999/yr
1/6th box ad (2.125" x 4")	\$ 1,299/yr

#### WEB ADVERTISING RATES

AnimalWellnessMagazine.com

	-			
Location	1 mos	6 mos	12 mos	Size (in pixels)
HOME PAGE				width x height
Small Ad	\$ 100	\$ 500	\$ 900	220 x 80
Standard Ad	\$ 150	\$ 750	\$ 1,200	220 x 130
Large Ad	\$ 200	\$1,000	\$ 1,800	220 x 240
Top banner	\$1,000	\$5,000	\$10,000	400 x 90
Wellness Pick	\$ 295	\$1,800	\$ 2,500	custom

#### **EDITORIAL CALENDAR 2017 | VOLUME 19**

#### ISSUE 1 **DENTAL WELLNESS + HEALTH SUPPLEMENTS** 6 easy ways to keep your dog's teeth clean & avoid dental issues Feb - Mar Antioxidants revisited + new advances Surviving the winter blues with your dog The canine spa experience – natural grooming products

Saving on veterinary care costs while keeping him healthy Natural solutions to bad breath

**ECO-FRIENDLY/NON-TOXIC LIVING FOR ANIMALS ISSUE 2** 

Natural, non-toxic flea and tick prevention Apr - May Hemp products for dogs and cats

Best essential oils for your dog The dangers of spot-on products

Animal-friendly alternatives to outdoor pesticides/herbicides

Acupuncture for pain management

**EMOTIONAL HEALTH/ANXIETY** ISSUE 3

Treating separation anxiety from a TCM perspective Jun - July

Rehabilitating shelter dogs

Acupressure for fearful and confused shelter animals

Summer vacationing with the raw-fed dog Top tips for safe, stress-free grooming

Study on laser therapy for leash aggression in shelter dogs

#### ISSUE 4 ARTHRITIS/JOINTS/SENIOR CARE

Laser therapy Aug - Sept

Medical marijuana revisited

Joint health improvement that lasts -acetyl myristate, etc.

Joint supplements – what to look for How to help a thunder-phobic dog

3D technology for pets - e.g. prosthetics plus other uses

#### **NUTRITION + EYE AND EAR HEALTH** ISSUE 5

Premium packaged foods - latest offerings, growing choices, etc. Oct - Nov

Coconut oil Probiotics revisited

Sea vegetables for your pet

Make your own raw food veggie mix for dogs

Top 10 eye and ear care tips

#### **HOLIDAY + TRAVEL + ACCESSORIES ISSUE 6**

Dec - Jan Spay-neuter article + health benefits, best age to do it, etc.

Safe ice melting products for animals – what to look for and

what to avoid

Evolution of pet toys, from balls to robots

Supplements that can be effectively used in place of

conventional medications

Planning for your animal's welfare in case of illness or death

The latest in dog harnesses and how to use/train with them

PLUS: Holistic care with Karen Becker, Biz profiles, Warm & fuzzy, Passages, Case Studies, To the Rescue, Tail End, Product Picks, and Scoop.

RMG reserves the right to modify the editorial calendar.

Volume : Is	ssue	Material Deadline	On Sale Date
Feb/Mar	19:1	November 11, 2016	January 19, 2017
April/May	19:2	January 11, 2017	March 16, 2017
Jun/July	19:3	March 7, 2017	May 11, 2017
Aug/Sept	19:4	May 9, 2017	July 13, 2017
Oct/Nov	19:5	July 10, 2017	September 14, 2017
Dec/Jan	19:6	September 12, 2017	November 16, 2017

# TEINEWEllness.com

FelineWellness.com



#### READER DEMOGRAPHIC **SURVEY HIGHLIGHTS - 2016**

Female	94%
Male	6%
Median Age	39
Median Household Income	\$65,280
College Graduates	73%
Home Owners	71%
Married	69%
Services Used Holistic Treatments Behavior/Training Boarding Integrative Vet Cremation Pet Friendly Travel	88% 62% 59% 85% 98% 90%
Type of Animals	
Cats	100%
Dogs	75%

#### Products purchased/used

Products purchased/used	
Natural Foods	100%
Supplements	89%
Organic Treats	97%
Clothing	38%
Jewelry	92%
Pet Insurance	21%
Natural Flea/Tick	98%
Bio-degradable Grooming	94%
Gentle Training	69%
Educational Books	87%
Facebook	85%
Twitter	27%

Feline Wellness is all about cats being Hip, Cool & Healthy. We are North America's top natural health and lifestyle magazine for cats, with a readership of over one million every year with our bimonthly inserts in Animal Wellness magazine. FW features articles by some of the most renowned experts in the pet industry, with topics ranging from diet and health related issues, to articles on training, fitness and emotional well being. Readers also enjoy our new product features, DIY section and Holiday Gift guides. Feline Wellness is the most educational and highly respected bi-monthly publication in the industry, which is typically read by the "Whole Foods crowd", providing savvy consumers with everything they need to know to make the best choices for their Felis catus.

THE SCOOL

Feline Wellness delivers the best way to connect to the educated cat owner.

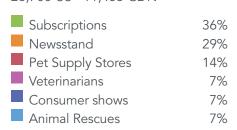
#### **DISTRIBUTION**

#### Total Readership/issue

Print 150,000 US 25,000 CDN Digital 85,800 US 28,638 CDN

**Print Magazines Distributed** 60,000 US 10,000 CDN

Digital Magazines & Apps Distributed 28,700 US 11,455 CDN





#### **SOCIAL MEDIA & DIGITAL PROGRAM**

Feline Wellness hits the target offering exceptional ways to engage your potential customers. Each program is custom created for our clients to ensure that we meet your expectations and budget. See page 14.

#### **Programs Offered**

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<ul> <li>Email blasts</li> </ul>	<ul> <li>Video Services</li> </ul>	<ul> <li>Contests</li> </ul>
<ul> <li>Facebook</li> </ul>	<ul> <li>Editorial Drive</li> </ul>	<ul><li>Blogs</li></ul>
<ul> <li>Embedded Product</li> </ul>	• E-Training	<ul> <li>Twitter</li> </ul>

#### Targeted E-Databases

Opt in E-Newsletter: 100,000 US 10,000 CDN

#### Facebook

Animal Wellness Followers: 500,000 Maximum Reach: 11 Million Feline Wellness Followers: 25,000 Maximum Reach: 150M

\*Information is projected as of June 2016. For additional or updated information please contact your RMG media representative.

Sizes	Animal	Wellness	Inserts
Covers (4 -color)	1x	3x	6x
Outside Back	\$ 6,000	\$ 5,400	\$ 5,100
Inside Front or back	\$ 4,875	\$ 4,390	\$ 4,145
Inside (4-color)			
Double pg spread	\$ 6,900	\$ 6,210	\$ 5,865
Full page bleed	\$ 3,995	\$ 3,515	\$ 3,330
2/3 page	\$ 3,105	\$ 2,830	\$ 2,635
1/2 page island	\$ 2,820	\$ 2,565	\$ 2,320
1/2 page v/h	\$ 2,700	\$ 2,335	\$ 2,200
1/3 page v/h	\$ 1,900	\$ 1,715	\$ 1,615
1/4 page v	\$ 1,380	\$ 1,240	\$ 1,175
1/6 page v	\$ 1,035	\$ 930	\$ 885
Marketplace	1x	3x	6x
1/10 page color	\$ 405	\$ 360	\$ 345
1/5 page color	\$ 795	\$ 720	\$ 680
Gift Guide	\$ 495 F	Per Issue	

#### **Special Ad Feature**

Please refer to the Editorial Calendar for the Editorial Feature for that issue. 50 words of description and product picture.

#### CLASSIFIED RATES

Prices based on bi-monthly print insertions in Animal wellness

Sizes	# of Issues Per Year		
	1x	3x	6x
30 words of text	\$45.00	\$40.00	\$38.00
Each extra word	\$ 1.10		

#### WRG - WELLNESS RESOURCE GUIDE RATES

Annual Prices based on 6 issues

Sizes	Annual Rate
1/24th listing (text)	\$ 429/yr (6 issues)
1/24th box ad (2.125" x 1")	\$ 499/yr (6 issues)
1/12th box ad (2.125" x 2")	\$ 799/yr (6 issues)
1/8th box ad (2.125" x 3")	\$ 999/yr (6 issues)
1/6th box ad (2.125" x 4")	\$1,299/yr (6 issues)

#### WEB ADVERTISING RATES

AnimalWellnessMagazine.com

LOCATION	1 mos	6 mos	12 mos	Size (in pixels)
HOME PAGE				width x height
Small Ad	\$ 100	\$ 500	\$ 900	220 x 80
Standard Ad	\$ 150	\$ 750	\$ 1,200	220 x 130
Large Ad	\$ 200	\$1,000	\$ 1,800	220 x 240
Top banner	\$1,000	\$5,000	\$10,000	400 x 90
Wellness Pick	\$ 295	\$1,800	\$ 2,500	custom

#### **EDITORIAL CALENDAR 2017 | VOLUME 19**

ISSUE 1 **DENTAL WELLNESS + HEALTH SUPPLEMENTS** 

Feb - Mar Feeding your cat for optimal dental health

The 5 most important supplements for cats Advantages of early spay/neuter in cats

ECO-FRIENDLY/NON-TOXIC LIVING FOR ANIMALS ISSUE 2

Latest litter options - healthy, non-toxic and earth-friendly Apr - May

Cannabis for cats

Adopting a kitten into a house with an elderly cat

**ISSUE 3 EMOTIONAL HEALTH/ANXIETY** 

Jun - July The cat lady theory - how science has proven there's a special

bond between women and cats

Defecating around the house - why and how can it be stopped?

Where do cats best like to be stroked and why?

ARTHRITIS/JOINTS/SENIOR CARE **ISSUE 4** 

Acupressure for aging felines Aug - Sept

Natural remedies for arthritis Physical therapy and rehab for cats

**ISSUE 5 NUTRITION + EYE AND EAR HEALTH** 

Oct - Nov Eye color in cats - what determines eye color and does it affect

the incidence of eye or ear problems

Meat is a must - why cats can't be vegetarians + ensuring healthy meat choices

The latest in cat beds

**ISSUE 6 HOLIDAY + TRAVEL + ACCESSORIES** 

Make your own cat tree Dec - Jan

Choosing the right health insurance for your cat Cats make you healthier – a look at study results

PLUS: Cat cover stories, Cat chat, Book reviews

RMG reserves the right to modify the editorial calendar.

Volume : Issue	<b>Material Deadline</b>	On Sale Date
Feb/Mar 19:1	November 11, 2016	January 19, 2017
April/May 19:2	January 11, 2017	March 16, 2017
Jun/July 19:3	March 7, 2017	May 11, 2017
Aug/Sept 19:4	May 9, 2017	July 13, 2017
Oct/Nov 19:5	July 10, 2017	September 14, 2017
Dec/Jan 19:6	September 12, 2017	November 16, 2017

## Ecune For a long, healthy life! WELLNESS

EquineWellnessMagazine.com



#### READER DEMOGRAPHIC SURVEY HIGHLIGHTS - 2016

JOKVLITIN		1110 - 2010	
Reader Age Median 18	43 1.3%	Horse Ownership Own Lease	92% 8%
18-29 30-39	4.0% 22.2%	Average number own 4.2	ied:
40-49 50-59 60+	46.3% 16.7% 9.1%	Participate in Clinics/Expositions Average: 3.1 per yea	
Household Incor (in \$1000)	ne	Participate in Sho	ws/
\$150+ \$100-149 \$75-\$99	11.4% 41.3% 20.1%	Competitions Yes No	69% 31%
\$73-\$99 \$50-\$74 \$25-\$49	17.6% 9.6 %	Care for their horses themselves Yes	84%
Sex		No	16%
Female	95%	Level of Riding	
Marital Status		Advanced Intermediate	68% 28%
Married Single Other	75.4% 17.7% 6.9%	Beginner	4%
		Style of Riding	
Home Ownership Own	91.5%	Casual	64%
Rent	8.5%	Western/Trail Dressage	32% 28%
Vehicle Ownersh 3.2 vehicles per hous		Hunter Jumper Other	24% 2%
Education College Graduate	84%	Property Size 1-5 acres	22%

5 + acres

The equine market is changing dramatically. Interest in natural and integrative approaches to health and horsemanship is at an all time high. **Equine Wellness** is recognized as the premiere publication to help educate this growing audience and transcends all areas of the equine market while appealing to everyone from backyard enthusiast to serious competitors. Each issue celebrates the bond we share and highlights the products and services that help us give horses a longer and better quality of life.

EW readers comment on the informative, easy-to-read content and fresh, attractive layout, as well as the top quality advertising that offers the resources they are looking for.

The leading resource for equine health with a following of passionate & well educated readers

#### DISTRIBUTION

Total Readership/issue

Print 75,000 US 25,000 CDN Digital 50,000 US 12,500 CDN

Print Magazines Distributed 30,000 US 10,000 CDN

Digital Magazines & Apps Distributed 21,877 US 5,223 CDN

Subscriptions	38%
Newsstand	26%
Tack Supply Stores	19%
Veterinarians	6%
Consumer shows	3%
Horse Rescues	1%



ICORICE

#### **SOCIAL MEDIA & DIGITAL PROGRAM**

Equine Wellness hits the target offering exceptional ways to engage your potential customers. Each program is custom created for our clients to ensure that we meet your expectations and budget. See page 14.

#### **Programs Offered**

•		
<ul> <li>Email blasts</li> </ul>	<ul> <li>Video Services</li> </ul>	<ul> <li>Contests</li> </ul>
<ul> <li>Facebook</li> </ul>	<ul> <li>Editorial Drive</li> </ul>	<ul><li>Blogs</li></ul>
<ul> <li>Embedded Product</li> </ul>	• E-Training	<ul> <li>Twitter</li> </ul>

#### Targeted E-Databases

Opt in E-Newsletter: 50,000 US 10,000 CDN

Facebook

78%

Followers: 30,000 Maximum Reach: 300M

Sizes	# of Issues Per Year		
Covers (4 -color)	1x	3x	6x
Outside Back	\$ 5,000	\$ 4,610	\$ 4,260
Inside Front or back	\$ 4,040	\$ 3,720	\$ 3,430
Inside (4-color)	1x	3x	6x
Double page spread	\$ 3,310	\$ 3,030	\$ 2,810
Full page bleed	\$ 2,330	\$ 2,130	\$ 1,980
2/3 page	\$ 1,840	\$ 1,690	\$ 1,560
1/2 page island	\$ 1,460	\$ 1,340	\$ 1,230
1/2 page v/h	\$ 1,460	\$ 1,340	\$ 1,230
1/3 page v/h	\$ 1,190	\$ 1,090	\$ 1,010
1/4 page v	\$ 840	\$ 770	\$ 710
1/6 page v	\$ 610	\$ 550	\$ 520
Marketplace	1x	3x	6x
1/10 page color	\$ 290	\$ 250	\$ 220
1/5 page color	\$ 580	\$ 470	\$ 430

#### **CLASSIFIED RATES**

Prices based on bi-monthly print insertions

Sizes	# of Issues Per Year		
	1x	3x	6x
30 words of text	\$45.00	\$40.00	\$38.00
Each extra word	\$ 1.10		

#### **WRG** - WELLNESS RESOURCE GUIDE RATES

Annual Prices based on 6 issues

Sizes	Annual Rate
1/24th listing (text)	\$ 429/yr
1/24th box ad (2.125" x 1")	\$ 499/yr
1/12th box ad (2.125" x 2")	\$ 799/yr
1/8th box ad (2.125" x 3")	\$ 999/yr
1/6th box ad (2.125" x 4")	\$ 1299/yr

#### WEB ADVERTISING RATES

EquineWellnessMagazine.com

LOCATION	1 mos	6 mos	12 mos	Size (in pixels)
HOME PAGE				width x height
Small Ad	\$ 100	\$ 500	\$ 900	220 x 80
Standard Ad	\$ 150	\$ 750	\$ 1,200	220 x 130
Large Ad	\$ 200	\$1,000	\$ 1,800	220 x 240
Top banner	\$1,000	\$5,000	\$10,000	400 × 90
Wellness Pick	\$ 295	\$1,800	\$ 2,500	custom

#### **EDITORIAL CALENDAR 2017 | VOLUME 12**

ISSUE 1 FEB - MAR	INTEGRATIVE THERAPIES Winter hoof health Top tips for selecting nutritious treats Essential oils for high anxiety horses Equine uveitis - an integrative approach Equine vision
ISSUE 2 APR - MAY	NUTRITION & SUPPLEMENTS Immunity-enhancing herbs Assessing nutrition in new pastures Rider nutrition Care for Cushings disease Temperament typing and your horse's feeding program
ISSUE 3 JUN - JULY	PERFORMANCE HORSES  Digestive care for the performance horse  Helmets – every rider, every discipline

The importance of rider fitness

Sizing up your horse trailer

#### **ISSUE 4 BARN & FARM**

Barn staff health and safety **AUG - SEPT** Barn design for biosecurity Splints and splint bone injuries

The psychology of running an equine business Creating and maintaining sustainable trails

Keeping a whole horse perspective in sport-specific training

#### **RESCUE & REHABILITATION ISSUE 5**

Herbs vs. antibiotics **OCT - NOV** The importance of ground

Hoofcare case study Bringing horses out of retirement

Natural horsemanship – a global perspective

#### **HOLIDAY ISSUE ISSUE 6**

Tack care and maintenance tips **DEC - JAN** 

Preventing and managing choke in horses Bitless bridle update Grooming products: natural vs. non-toxic

Girth technology

RMG reserves the right to modify the editorial calendar

**COLUMNS:** Holistic veterinary Q&A, Herb Blurb, Green Acres, Homeopathic column.

Volume : Issue	<b>Material Deadline</b>	On Sale Date
Feb/Mar 12:1	November 28, 2016	February 2, 2017
Apr/May 12:2	January 27, 2017	March 30, 2017
Jun/July 12:3	March 21, 2017	May 25, 2017
Aug/Sept 12:4	May 22, 2017	July 27, 2017
Oct/Nov 12:5	July 25, 2017	September 28, 2017
Dec/Jan 12:6	October 2, 2017	November 30, 2017



## IVC Integrative VETERINARY CARE

**IVCJournal.com** 



#### **CIRCULATION PROGRAM**

This is a highly targeted distribution program focused on those individuals and organizations who:

- currently practice integrative veterinary health care
- have displayed an interest in learning more about incorporating integrative veterinary health care into their practice
- are learning to become integrative veterinary health care professionals
- produce products and services targeted at this market

VETERINARIANS BY TYPE OF PRIVATE PRACTICE AND SPECIALTY	TOTAL QUALIFIED	<b>%</b> of TOTAL
Small Animal Practice Only	15,845	54.2%
Mixed Equine and Small Animal Practice	1,725	5.3%
Manufacturers of Veterinary Products & Services	447	1.6%
Veterinary Students	1114	3.9%
Veterinary Tech Students	750	2.7%
Others related to the industry	92	0.1%
Digital Subscriptions	7,718	26.7%
Apps	1559	5.5%
TOTAL QUALIFIED CIRCULATION	29,250	100%
TOTAL READERSHIP	58,575	100%
EMAIL DATABASE	30,000	

Integrative Veterinary Care Journal bridges the gap between the worlds of allopathic and holistic veterinary care. Thousands of veterinarians and vet technicians are interested in ways to enhance their practice and increase revenues, and integrative health is what their clients are asking for. These vets are the last major frontier for distribution of both traditional and integrative health products and services, and are a well targeted advertising investment.

#### THE #1 PUBLICATION **COVERING THE RAPIDLY EXPANDING** INTEGRATIVE MARKET

IVC discusses market trends in health treatments, new product features, industry news, how to create a strong retail experience, leading modalities, and nutrition education that expands on what is typically taught in vet school. Our Tech Talk columns focus on keeping the vet technician on top of alternative opportunities. Grow your business with IVC's comprehensive approach as we work with the top experts in the world and develop our distribution to span the global market.



View Digital Sample at: IVCJournal.com

Sizes	# of Issues Per Year	
Covers (4 -color)	1x	4x
Outside Back	\$ 6,000	\$ 5,400
Inside Front or back	\$ 4,875	\$ 4,390
Inside (4-color)	1x	4x
Double page spread	\$ 6,000	\$ 5,400
Full page bleed	\$ 3,300	\$ 2,970
2/3 page	\$ 2,700	\$ 2,970
1/2 page island	\$ 2,450	\$ 2,230
1/2 page v/h	\$ 2,250	\$ 2,030
1/3 page v/h	\$ 1,650	\$ 1,490
1/4 page v	\$ 1,200	\$ 1,080
1/6 page v	\$ 900	\$ 810
Marketplace	1x	4x
1/10 page color	\$ 350	\$ 315
1/5 page color	\$ 690	\$ 625

#### WRG - WELLNESS RESOURCE GUIDE RATES

Annual Prices based on 4 issues

Sizes	Annual Rate
1/24th listing (text)	\$ 429/yr
1/24th box ad (2.125" x 1")	\$ 499/yr
1/12th box ad (2.125" x 2")	\$ 799/yr
1/8th box ad (2.125" x 3")	\$ 999/yr
1/6th box ad (2.125" x 4")	\$ 1299/yr

#### WEB ADVERTISING RATES

IVCJournal.com

LOCATION	1 mos	6 mos	12 mos	Size (in pixels)
HOME PAGE				width x height
Small Ad	\$ 100	\$ 500	\$ 900	220 x 80
Standard Ad	\$ 150	\$ 750	\$ 1,200	220 x 130
Large Ad	\$ 200	\$1,000	\$ 1,800	220 × 240
Top banner	\$1,000	\$5,000	\$10,000	400 x 90

#### EDITORIAL CALENDAR 2017 | VOLUME 7

ISSUE 1 WINTER - 2017	RESPIRATORY DISEASES Integrative approach to kennel cough TCVM and serious thoracic diseases Nutrition for oral health Living a full life – with multiple clinics Recurrent Airway Obstructive Disease in equines
ISSUE 2 SPRING	NEUROLOGICAL Integrative approach to inflammatory neurological ailments Using protomorphogens in neurological and metabolic diseases Healthy prey makes healthy pet food Wobbler's Neurologic form of EHV-1 (RHINO)
ISSUE 3 SUMMER	SKIN & EARS Integrative approaches to deeply curing otitis Replacing NSAIDS and antibiotics with essential oils for dermatological ailments Individualizing nutrition to heal the skin Treating equine skin ailments holistically Equine laminitis

#### ISSUE 4 **GENETIC DISEASES AUTUMN**

Importance of genetic illnesses and integrative treatment How TCVM changes genetic disease expression Prolotherapy for a variety of ailments

Shock wave treatment for equines Benefits of algae

#### **VOLUME 8 HEALTHY BUILDING STRATEGIES**

Eliminating oxidative stress to build health - part 1 ISSUE 1 WINTER - 2018 Inflammation and chronic disease

Chiro/osteo health maintenance strategies

Nutrigenomics

TCVM preventative medicine strategies

<b>Material Deadline</b>	Distribution
October 24, 2016	December 7, 2016
February 9, 2017	March 10, 2017
May 1, 2017	June 8, 2017
August 7, 2017	September 15, 2017
October 26, 2017	December 1, 2017
	October 24, 2016 February 9, 2017 May 1, 2017 August 7, 2017

### Holistic Education for over 33 years

#### Our Mission

The American Holistic
Veterinary Medical
Association is the mindful
leader elevating the veterinary
profession through innovation,
education and advocacy
of integrative medicine.

#### The AHVMA Journal provides:

- a place for veterinarians to publish research-level articles related to alternative and complementary approaches.
- a resource for holistic news and opinions.
- a forum for "how-to" veterinarian focused articles.
- educationally focused non-advertorial style articles from vendors.



#### Holistic education for over 33 years

The AHVMA Journal originated in 1982 as a newsletter. It was officially launched as a journal in 1985, and has served as an important veterinary resource ever since.

The American Holistic Veterinary Medical Association explores and supports alternative and complementary approaches to veterinary health-care, and is dedicated to integrating all aspects of animal wellness in an ethical and environmentally responsible manner.



#### Target audience:

Direct distribution by email and digitally to our membership of approximately 1000 veterinarians interested in holistic veterinary medicine, as well as professionals employed in the holistic veterinary medical field (PhDs, veterinary technicians, etc.)

#### **AD SIZES AND PRICES**

SIZES	DIMENSIONS	PRINT CONFERENCE GUIDE		0 DIGITAL 1330E		JES	PRINT ISSUE	
0.220	22			1X	2X	3X	1>	(
Covers		B/W	COLOR	COLOR	COLOR	COLOR	B/W	COLOR
Outside back	8.5 x 11"	\$1,760	\$2,200	\$1,250	\$1,190	\$1,125	\$1,760	\$2,200
Inside back cover	8.5 x 11"	\$1,440	\$1,800	\$1,500	\$1,800	\$ 900	\$1,440	\$1,800
Inside front cover	8.5 x 11"	\$1,440	\$1,800	\$1,000	\$ 900	\$ 800	\$1,440	\$1,800
Double pg spread	8.5 x 11"	_	_	\$1,275	\$1,210	\$1,150	\$2,000	\$2,500
Full page	8.5 x 11"	\$1,120	\$1,400	\$ 750	\$ 725	\$ 675	\$1,120	\$1,400
2/3 page	4.75 x 9.75"	_	_	\$ 575	\$ 550	\$ 520	\$ 960	\$1,200
1/2 page	7.25 x 4.75"	\$ 800	\$1,000	\$ 490	\$ 470	\$ 440	\$ 800	\$1,000
1/3 page	2.3125 x 9.75"	_	_	\$ 375	\$ 360	\$ 340	\$ 560	\$ 700
1/4 page	3.5 × 4.75"	\$ 500	\$ 600	\$ 325	\$ 310	\$ 285	\$ 480	\$ 600
1/6 page	2.3125 x 4.75"	_	_	\$ 245	\$ 235	\$ 220	\$ 390	\$ 490

<sup>•</sup> Sizes are shown in inches - Width x Height

#### CLASSIFIED ADVERTISING RATES PER ISSUE ARE AS FOLLOWS:

Members	Journal: Up to 50 words free, exceeding 50 words at \$0.50 per word, per insertion.
(Veterinarians)	Website Only: Up to 50 words free, exceeding 50 words at \$0.25 per word, per insertion (online for 3 months)
Nana Manahawa	Journal: Minimum ad charge of \$25.00 for 50 words or less, exceeding 50 words at \$0.50 per word, per insertion
Non-Members	Website Only: Minimum ad charge of \$15.00 for up to 50 words, exceeding 50 words at \$0.25 per word, per insertion (online for 3 months)
Meeting Announcements	Up to 50 words free, exceeding 50 words at \$0.50 per word per insertion.

January 18, 2017 April 10, 2017 July 7, 2017	March 1, 2017  June 2, 2017  August 30, 2017 ( <b>Pre-Conference Issue</b> )
July 7, 2017	· ·
,	August 30, 2017 ( <b>Pre-Conference Issue</b> )
November 8, 2017	January 3, 2018
July 28, 2017	October 2017
	July 28, 2017

<sup>•</sup> For full pages add 1/8" for bleed.

### SOCIAL MEDIA





Redstone Media Group offers exceptional ways to connect with and engage your potential customers. We cut through the clutter with effective, solution-based communications aimed at today's technologysaavy customers who know that content is king!

#### **USE OUR CONTENT-RICH MEDIA TO:**

ATTRACT . . . . with captivating messages via Facebook, Email Blasts, Social Broadcasting and video

**EDUCATE**.... by providing info to consumers about how your product will help their animals

**DIRECT.....** through links, etc. so readers can get further product information

SELL . . . . . by making it easy for the consumer to find your products on line or at a retailer

**MEASURE** . . . how effective your campaign was using digital Metrics Software

#### **MARKETING OPPORTUNITIES**

#### **EMAIL BLAST PROGRAMS**

Creative and well targeted email blast campaigns can be very successful at delivering your message to the masses and driving them towards a purchase. Redstone manages an email database of over 200,000 motivated pet lovers and pet professionals that we send customized information to on a regular basis.

#### **E-NEWSLETTER**

A structured email linked to news and topics at hand sponsored by one or multiple companies to help spread important information while delivering branded content to our extensive email subscribers.

#### **FACEBOOK PROGRAMS**

When it comes to connecting socially, we rock Facebook. We focus on Facebook because it offers our clients the best way to deliver real and meaningful content. With over 500k organic followers we have the ability to make a serious impact on targeted pet/horse lovers and veterinarians.

#### **EMBEDDED PRODUCT LINKS**

There's nothing better than a direct connection to your product or service from an embedded link right inside an article. Catch the buyer while they are engaged in educating themselves and looking for solutions. It's as if you are the only product on the planet that can help them and you're only a click away.

#### VIDEO SERVICES

Our services include strategic and creative planning, scriptwriting, HD videography, motion graphics, animation, digital post production, & delivery in HD and web-ready formats.

#### **EDITORIAL DRIVE WITH ONLINE ADS**

Let us help you custom create an editorial piece that will captivate and motivate readers to click on your ad at the end of the article so they can find out more about your product.

#### **E-TRAINING PROGRAMS**

There is a better way to train and educate online! Our interactive e-training modules incorporate images, live-action video, motion text and creative testing for a compelling learning experience. We like to call it entertainment-learning. If you need results, our programs also enable you to gather metrics and measure your participants' success rate.

#### **DIGITAL EDITORIAL / BLOG POST**

Hosted through the Animal Wellness digital library, we hand craft an article to feature the topic of interest best linked to your product. This article is SEO'd and highlighted through social media to drive more traffic through it and ultimately to your page for more info and where to buy.

#### **AD DIMENSIONS**

#### PRICING POLICIES

#### MULTIPLE MAGAZINE DISCOUNTS

Clients are eligible for discounts based on a minimum one year campaign frequency or ad campaigns utilizing more than one RMG publication.

#### **AGENCY DISCOUNTS**

A 15% discount will apply only to recognized agencies and are based upon full rate card pricing and account being paid based on the terms of invoice. Discounts do not apply to creative design.

#### MONTHLY PAYMENT OPTIONS

Clients may amortize the cost of an annual ad campaign utilizing a credit card on a monthly no interest pre-authorized debit plan.

#### **NEW ADVERTISERS**

All new advertisers are required to prepay their first ad by the material deadline date.

#### **AD SUBMISSION POLICIES**

For ads submitted by FTP or if you would like us to retrieve an ad from your FTP site, please contact the Studio Manager for details.

#### F-MAII

Please submit all digitally prepared ads to the Studio Manager. All ads larger than 4 MB are to be sent in a compressed format along with a PDF copy. All ads must be a minimum of 300 dpi.

#### **SNAIL MAIL**

Please send all ad files on disc, including a color proof in actual size, to the Studio Manager Mail at:

#### Redstone Media Group Inc.

160 Charlotte Street, Suite 202, Peterborough, Ontario K9J 2T8

#### **BORDERS**

All fractional ads must be bordered or have an edge defined by design elements. Publisher will re-border or re-size ads that do not adhere to our dimensions at the advertiser's expense.

#### STUDIO

Dawn Cumby-Dallin, Senior Graphic Designer 705.741.0817 x313, Dawn@RedstoneMediaGroup.com Toll Free: 866.764.1212 x313

Sylvia Lisi, Senior Graphic Designer 705.741.0817 x312, Sylvia@RedstoneMediaGroup.com Toll Free: 866.764.1212 x312



#### MAGAZINE AD SIZES

I I/O/CIINE /ID SIZES						
Trim Size	Width x H	Width x Height in inches				
Double pg spread	16.5"	10.75"				
Full page	8.25"	10.75				
For above ad sizes, please include 0.125" bleed on all sides. Live area should be inset 0.25".						
2/3 page	4.75"	9.75				
1/2 page island	4.75"	7.375"				
1/2 page vertical	3.5625"	9.75"				
1/2 page horizontal	7.375"	4.75"				
1/3 page vertical	2.3125"	9.75"				
1/3 page horizontal	7.375"	3.25"				
1/4 page vertical	3.5"	4.75"				
1/6 page vertical	2.3125"	4.75"				
Marketplace						
1/10 page horizontal	3.5625"	1.75"				
1/5 page horizontal	7.375"	1.75"				
1/5 page square	3.5625"	3.75"				











# THE NATURAL MARKET IS OUR BUSINESS!

